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Northeast-Midwest Report

NORTHEAST
MIDWEST
INSTITUTE
THE CENTER FOR REGIONAL POLICY

The Northeast-Midwest Institute was formed in 1977 at the request of representatives and senators who wanted to ensure the future economic vitality of those states that historically have formed the nation's industrial heartland. The Institute works closely with the Northeast-Midwest Congressional Coalition, a bipartisan group of nearly 200 representatives, and with the 36 senators who comprise the Northeast-Midwest Senate Coalition. In addition to elected officials, the Institute provides information and analysis to corporate, academic, and labor leaders who recognize the common problems facing their states and the fact that federal policies often create obstacles to regional economic growth. Institute staff work in five major issue areas: economic development, human resources, energy, natural resources, and trade.

The Importance of Doing Business with DOD, DOE and NASA

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Northeast-Midwest Institute
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GLOSSARY OF ABBREVIATIONS

CFTC	Commodity Futures Trading Commission
CPSC	Consumer Product Safety Commission
DED	Department of Education
DOC	Department of Commerce
DOD	Department of Defense
DOE	Department of Energy
DOI	Department of Interior
DOJ	Department of Justice
DOL	Department of Labor
DOT	Department of Transportation
DVA	Department of Veterans Affairs
EEOC	Equal Employment Opportunity Commission
EOP	Executive Office of the President
FCC	Federal Communications Commission
FEC	Federal Election Commission
FEMA	Federal Emergency Management Agency
FLRA	Federal Labor Relations Authority
FMC	Federal Maritime Commission
FTC	Federal Trade Commission
GSA	General Services Administration
HHS	Health & Human Services Administration
HUD	Housing & Urban Development
ICC	Interstate Commerce Commission
IDCA	International Development Cooperation Agency
ITC	International Trade Commission
MSPB	Merit Systems Protection Board
NARA	National Archives & Records Administration
NASA	National Aeronautics & Space Administration
NCPC	National Capital Planning Commission
NEA	National Endowment for the Arts
NEH	National Endowment for the Humanities
NLRB	National Labor Relations Board
NMB	National Mediation Board
NRC	Nuclear Regulatory Commission
NSF	National Science Foundation
NTSB	National Transportation Safety Board
OPM	Office of Personnel Management
PENN	Pennsylvania Avenue Development Corporation
RRB	Railroad Retirement Board
SBA	Small Business Administration
SEC	Securities & Exchange Commission
SSA	Social Security Administration
TVA	Tennessee Valley Authority
USDA	U.S. Department of Agriculture

Overview

In fiscal 1989, Southern and Western businesses obtained 85 percent more federal spending for goods and services than did firms in the Northeast and Midwest. In fact, the Northeast-Midwest region lagged behind the South and West in return on procurement dollar in 40 of the 49 surveyed agencies. Only the Departments of Health and Human Services, Treasury, Veterans Affairs, the Consumer Product Safety Commission, the Equal Employment Opportunity Commission, the Federal Labor Relations Authority, the National Capital Planning Commission, the Nuclear Regulatory Commission, and the Railroad Retirement Board returned more tax dollars in the form of procurement dollars to the Northeast-Midwest than to the South and West.

The Department of Defense (DOD), the Department of Energy (DOE), and the National Aeronautics and Space Adminstration (NASA) led U.S. agencies in procurement spending, buying $143.3 billion of products and services from the 50 states and the District of Columbia and representing 92.3 percent of total federal prime contract procurement. Of the $143.3 billion, only $50 billion (35.1 percent) went to the Northeast-Midwest states (which account for 42.3 percent of the nation's population and pay 47.5 percent of the federal tax burden.)

The eleven northeastern states fared reasonably well with DOD by garnering contracts that resulted in a $0.99 return on dollar, compared to $1.18 for the South and West. However, DOE and NASA heavily favored the South and West in their spending patterns. DOE sent $11.8 billion (79 percent) of its total prime-contract business ($14.9 billion) to the South and West, allowing for a $1.51 return on dollar versus only $0.33 for the Northeast. And NASA spent $8.3 billion (84.7 percent) of its total procurement outlays ($9.7 billion) in the South and West, resulting in a return of $1.61 for that region while the Northeast saw only $0.46 returned from NASA purchases.

The Midwest subregion benefitted the least from federal procurement, gaining only a $0.52 return on dollar from prime contracts. Driving this low return were DOD, DOE and NASA, which spent only $14.6 billion (10.18 percent) of their $143.3 billion in the Midwest, despite the region's 19.8 percent share of the U.S. population and its 19.7 percent share of the federal tax revenues.

The remaining 46 agencies spent a total of $12 billion dollars in fiscal 1989, with $4.5 billion (37.8 percent) going to the Northeast and Midwest and $7.5 billion (62.2 percent) to the South and West. The next seven largest purchasers -- the Departments of Veterans Affairs, Agriculture, Health and Human Services, Transportation, and Treasury, the General Services Administration and the Tennessee Valley Authority -- accounted for $8.1 billion in prime contracts. Among these seven, the Northeast-Midwest region benefitted most from spending by the Treasury Department, realizing a $1.42 return on dollar. Not surprisingly, the South and West netted its largest return on dollar ($1.58) among these agencies from the Tennessee Valley Authority.

If the Northeast-Midwest region were to realize a return on dollar in fiscal 1989 of $1.00 in prime-contract procurement spending, the federal government would have had to shift $19.3 billion of its spending from the South and West to northeastern and midwestern states. With most of the purchasing power concentrated in DOD, DOE and NASA, ongoing investigation of the procurement practices of these agencies should offer options and opportunities for Northeast-Midwest businesses.

Federal Prime Contracts by Agency: Fiscal 1989
(in thousands of dollars)

Agency	Agency Total	Northeast Agency Total	Northeast Percent of Agency Total	Northeast Return on Dollar	Midwest Agency Total	Midwest Percent of Agency Total	Midwest Return on Dollar	Northeast and Midwest Agency Total	Northeast and Midwest Percent of Agency Total	Northeast and Midwest Return on Dollar	South and West Agency Total	South and West Percent of Agency Total	South and West Return on Dollar	Difference Between NE-MW and South and West Return on Dollar
DOD	118,682,786	32,789,682	27.63	0.99	12,564,560	10.59	0.54	45,354,242	38.21	0.80	73,328,544	61.79	1.18	-0.37
DOE	14,899,330	1,356,791	9.11	0.33	1,771,631	11.89	0.60	3,128,422	21.00	0.44	11,770,908	79.00	1.51	-1.06
NASA	9,747,617	1,237,997	12.70	0.46	256,755	2.63	0.13	1,494,752	15.33	0.32	8,252,865	84.67	1.61	-1.29
DVA	1,441,653	542,285	37.62	1.35	210,984	14.63	0.74	753,269	52.25	1.10	688,384	47.75	0.91	0.19
GSA	1,289,084	268,698	20.84	0.75	141,184	10.95	0.56	409,882	31.80	0.67	879,202	68.20	1.30	-0.63
USDA	1,226,428	110,343	9.00	0.32	306,435	24.99	1.27	416,778	33.98	0.71	809,650	66.02	1.26	-0.54
HHS	1,185,029	466,244	39.34	1.41	185,249	15.63	0.79	651,493	54.98	1.16	533,536	45.02	0.86	0.30
TVA	1,074,923	38,363	3.57	0.13	144,059	13.40	0.68	182,422	16.97	0.36	892,501	83.03	1.58	-1.23
DOT	1,004,758	284,996	28.36	1.02	86,133	8.57	0.44	371,129	36.94	0.78	633,629	63.06	1.20	-0.43
TREAS DEPT	915,009	539,895	59.00	2.12	76,625	8.37	0.43	616,520	67.38	1.42	298,489	32.62	0.62	0.80
DOI	787,115	81,696	10.38	0.37	28,295	3.59	0.18	109,991	13.97	0.29	677,124	86.03	1.64	-1.35
DOJ	784,782	196,226	25.00	0.90	63,756	8.12	0.41	259,982	33.13	0.70	524,800	66.87	1.27	-0.58
DOL	481,073	108,084	22.47	0.81	40,735	8.47	0.43	148,819	30.93	0.65	332,254	69.07	1.32	-0.67
DOC	395,714	166,596	42.10	1.51	12,515	3.16	0.16	179,111	45.26	0.95	216,603	54.74	1.04	-0.09
STATE DEPT	358,974	98,553	27.45	0.99	6,593	1.84	0.09	105,146	29.29	0.62	253,828	70.71	1.35	-0.73
IDCA	199,672	54,515	27.30	0.98	1,992	1.00	0.05	56,507	28.30	0.60	143,165	71.70	1.37	-0.77
DED	191,626	42,917	22.40	0.80	31,866	16.63	0.84	74,783	39.03	0.82	116,843	60.97	1.16	-0.34
FEMA	190,362	49,836	26.18	0.94	3,607	1.89	0.10	53,443	28.07	0.59	136,919	71.93	1.37	-0.78
HUD	126,001	37,767	29.97	1.08	1,872	1.49	0.08	39,639	31.46	0.66	86,362	68.54	1.31	-0.64
NSF	77,381	4,968	6.42	0.23	262	0.34	0.02	5,230	6.76	0.14	72,151	93.24	1.78	-1.64
EOP	68,438	6,251	9.13	0.33	25,278	36.94	1.87	31,529	46.07	0.97	36,909	53.95	1.03	-0.06
NRC	56,191	21,648	38.53	1.38	5,485	9.76	0.50	27,133	48.29	1.02	29,058	51.71	0.99	0.03
SMITHSONIAN	33,103	3,682	11.12	0.40	191	0.58	0.03	3,873	11.70	0.25	29,230	88.30	1.68	-1.44
EEOC	25,081	6,275	25.02	0.90	5,726	22.83	1.16	12,001	47.85	1.01	13,080	52.15	0.99	0.01
SEC	13,428	378	2.82	0.10	0	0.00	0.00	378	2.82	0.06	13,050	97.18	1.85	-1.79
SBA	8,612	206	2.39	0.09	929	10.79	0.55	1,135	13.18	0.28	7,477	86.82	1.65	-1.38
NARA	6,187	1,372	22.18	0.80	404	6.53	0.33	1,776	28.71	0.60	4,411	71.29	1.36	-0.76
RRB	5,993	38	0.63	0.02	5,639	94.09	4.78	5,677	94.73	1.99	316	5.27	0.10	1.89
CFTC	5,411	352	6.51	0.23	1,088	20.11	1.02	1,440	26.61	0.56	3,971	73.39	1.40	-0.84
OPM	3,839	487	12.69	0.46	755	19.67	1.00	1,242	32.35	0.68	2,597	67.65	1.29	-0.61
PEACE CORPS	2,845	259	9.10	0.33	0	0.00	0.00	259	9.10	0.19	2,586	90.90	1.73	-1.54
FTC	2,153	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	2,153	100.00	1.91	-1.91
CPSC	2,104	1,182	56.18	2.02	75	3.56	0.18	1,257	59.74	1.26	847	40.26	0.77	0.49
NLRB	2,056	685	33.32	1.20	135	6.57	0.33	820	39.88	0.84	1,236	60.12	1.15	-0.31
NMB	1,856	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	1,856	100.00	1.91	-1.91
FCC	1,782	59	3.31	0.12	0	0.00	0.00	59	3.31	0.07	1,723	96.69	1.84	-1.77
FEC	1,365	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	1,365	100.00	1.91	-1.91
ICC	950	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	950	100.00	1.91	-1.91
NEA	651	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	651	100.00	1.91	-1.91
NEH	520	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	520	100.00	1.91	-1.91
PENN AVE DC	449	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	449	100.00	1.91	-1.91
FMC	371	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	371	100.00	1.91	-1.91
ITC	343	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	343	100.00	1.91	-1.91
MSPB	333	0	0.00	0.00	39	11.71	0.59	39	11.71	0.25	294	88.29	1.68	-1.44
ACTION	166	28	16.87	0.61	0	0.00	0.00	28	16.87	0.35	138	83.13	1.58	-1.23
SSA	66	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	66	100.00	1.91	-1.91
FLRA	50	0	0.00	0.00	50	100.00	5.08	50	100.00	2.10	0	0.00	0.00	2.10
NTSB	42	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00	42	100.00	1.91	-1.91
NCPC	32	32	100.00	3.59	0	0.00	0.00	32	100.00	2.10	0	0.00	0.00	2.10
Total	**155,303,734**	**38,519,386**	**24.80**	**0.89**	**15,980,902**	**10.29**	**0.52**	**54,500,288**	**35.09**	**0.74**	**100,803,446**	**64.91**	**1.24**	**-0.50**

Department of Defense Prime Contracts: Fiscal 1989
(in thousands of dollars)

State or Region	Dept. of Defense	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
New England									
Connecticut	6,045,796	5.09	1.31	3,257	1,856.25	1	2.11	2.42	2
Maine	351,385	0.30	0.49	1,203	292.09	29	0.42	0.70	26
Massachusetts	8,746,796	7.37	2.37	5,863	1,491.86	3	3.16	2.34	4
New Hampshire	476,040	0.40	0.45	1,116	426.56	18	0.54	0.74	24
Rhode Island	412,906	0.35	0.40	996	414.56	19	0.43	0.80	22
Vermont	163,046	0.14	0.22	557	292.72	28	0.20	0.67	28
Total	16,195,969	13.65	5.24	12,992	1,246.61		6.86	1.99	
Mid-Atlantic									
Delaware	171,045	0.14	0.27	658	259.95	31	0.32	0.45	38
Maryland	3,812,845	3.21	1.88	4,665	817.33	8	2.27	1.41	12
New Jersey	3,378,073	2.85	3.16	7,827	431.59	17	4.65	0.61	29
New York	6,449,396	5.43	7.17	17,761	363.12	24	8.90	0.61	30
Pennsylvania	2,782,354	2.34	4.78	11,844	234.92	32	4.83	0.49	35
Total	16,593,713	13.98	17.26	42,755	388.11		20.98	0.67	
Midwest									
Illinois	1,244,597	1.05	4.68	11,599	107.30	45	5.28	0.20	50
Indiana	1,737,763	1.46	2.24	5,542	313.56	27	1.97	0.74	23
Iowa	425,859	0.36	1.12	2,780	153.19	40	0.96	0.38	41
Michigan	1,258,584	1.06	3.74	9,266	135.83	43	3.80	0.28	46
Minnesota	1,767,339	1.49	1.73	4,298	411.20	20	1.75	0.85	21
Ohio	5,058,014	4.26	4.35	10,787	468.90	15	4.16	1.03	18
Wisconsin	1,072,404	0.90	1.94	4,803	223.28	33	1.78	0.51	34
Total	12,564,560	10.59	19.81	49,075	256.03		19.70	0.54	
South									
Alabama	1,386,533	1.17	1.68	4,150	334.10	26	1.21	0.97	19
Arkansas	368,888	0.31	0.97	2,414	152.81	41	0.66	0.47	36
District of Columbia	936,540	0.79	0.25	615	1,522.83	2	0.34	2.34	3
Florida	4,434,758	3.74	5.06	12,535	353.79	25	5.13	0.73	25
Georgia	1,861,858	1.57	2.63	6,524	285.39	30	2.29	0.68	27
Kentucky	323,296	0.27	1.51	3,742	86.40	48	1.08	0.25	48
Louisiana	1,689,907	1.42	1.82	4,510	374.70	23	1.24	1.14	16
Mississippi	1,217,503	1.03	1.08	2,680	454.29	16	0.62	1.65	10
North Carolina	1,092,624	0.92	2.66	6,602	165.50	38	2.20	0.42	39
Oklahoma	604,014	0.51	1.33	3,285	183.87	36	1.00	0.51	33
South Carolina	561,869	0.47	1.42	3,507	160.21	39	1.04	0.46	37
Tennessee	1,091,081	0.92	1.99	4,933	221.18	34	1.63	0.56	31
Texas	9,227,659	7.78	7.04	17,451	528.78	13	6.07	1.28	14
Virginia	5,802,505	4.89	2.45	6,068	956.25	5	2.56	1.91	7
West Virginia	161,090	0.14	0.76	1,871	86.10	49	0.49	0.28	47
Total	30,760,125	25.92	32.65	80,887	380.29		27.57	0.94	

Department of Defense Prime Contracts: Fiscal 1989 (continued)

State or Region	Dept. of Defense	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
Alaska	531,473	0.45	0.23	565	940.66	6	0.26	1.71	9
Arizona	2,841,676	2.39	1.47	3,649	778.75	10	1.23	1.94	5
California	22,906,352	19.30	11.55	28,607	800.73	9	12.98	1.49	11
Colorado	2,924,942	2.46	1.37	3,393	862.05	7	1.27	1.94	6
Hawaii	566,683	0.48	0.45	1,121	505.52	14	0.44	1.09	17
Idaho	74,863	0.06	0.41	1,013	73.90	50	0.28	0.22	49
Kansas	950,270	0.80	1.00	2,485	382.40	22	0.94	0.85	20
Missouri	6,270,170	5.28	2.08	5,163	1,214.44	4	1.90	2.78	1
Montana	80,521	0.07	0.33	808	99.65	46	0.24	0.29	44
Nebraska	221,848	0.19	0.64	1,590	139.53	42	0.55	0.34	43
Nevada	229,363	0.19	0.42	1,049	218.65	35	0.47	0.41	40
New Mexico	618,902	0.52	0.64	1,595	388.03	21	0.43	1.21	15
North Dakota	121,851	0.10	0.27	664	183.51	37	0.20	0.52	32
Oregon	178,084	0.15	1.11	2,750	64.76	51	0.99	0.15	51
South Dakota	67,342	0.06	0.29	708	95.12	47	0.20	0.28	45
Utah	983,103	0.83	0.71	1,750	561.77	12	0.46	1.81	8
Washington	2,933,672	2.47	1.86	4,612	636.10	11	1.90	1.30	13
Wyoming	67,304	0.06	0.20	503	133.81	44	0.16	0.36	42
Total	42,568,419	35.87	25.04	62,025	686.31		24.89	1.44	
Northeast	32,789,682	27.63	22.50	55,747	588.19		27.84	0.99	
Midwest	12,564,560	10.59	19.81	49,075	256.03		19.70	0.54	
Northeast and Midwest	45,354,242	38.21	42.31	104,822	432.68		47.54	0.80	
South	30,760,125	25.92	32.65	80,887	380.29		27.57	0.94	
West	42,568,419	35.87	25.04	62,025	686.31		24.89	1.44	
South and West	73,328,544	61.79	57.69	142,912	513.10		52.46	1.18	
U.S. Total	118,682,786	100.00	100.00	247,734	479.07		100.00	1.00	

Department of Energy Prime Contracts: Fiscal 1989
(in thousands of dollars)

State or Region	Dept. of Energy	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
New England									
Connecticut	114,086	0.77	1.31	3,257	35.03	16	2.11	0.36	22
Maine	10	0.00	0.49	1,203	0.01	51	0.42	0.00	51
Massachusetts	79,723	0.54	2.37	5,863	13.60	26	3.16	0.17	26
New Hampshire	947	0.01	0.45	1,116	0.85	45	0.54	0.01	47
Rhode Island	1,358	0.01	0.40	996	1.36	39	0.43	0.02	39
Vermont	21	0.00	0.22	557	0.04	50	0.20	0.00	50
Total	196,145	1.32	5.24	12,992	15.10		6.86	0.19	
Mid-Atlantic									
Delaware	2,521	0.02	0.27	658	3.83	32	0.32	0.05	35
Maryland	127,186	0.85	1.88	4,665	27.26	19	2.27	0.38	20
New Jersey	141,703	0.95	3.16	7,827	18.10	22	4.65	0.20	25
New York	611,487	4.10	7.17	17,761	34.43	17	8.90	0.46	18
Pennsylvania	277,749	1.86	4.78	11,844	23.45	20	4.83	0.39	19
Total	1,160,646	7.79	17.26	42,755	27.15		20.98	0.37	
Midwest									
Illinois	584,205	3.92	4.68	11,599	50.37	12	5.28	0.74	15
Indiana	16,032	0.11	2.24	5,542	2.89	34	1.97	0.05	33
Iowa	22,063	0.15	1.12	2,780	7.94	28	0.96	0.15	27
Michigan	29,929	0.20	3.74	9,266	3.23	33	3.80	0.05	34
Minnesota	4,006	0.03	1.73	4,298	0.93	43	1.75	0.02	44
Ohio	1,104,727	7.41	4.35	10,787	102.41	10	4.16	1.78	10
Wisconsin	10,669	0.07	1.94	4,803	2.22	37	1.78	0.04	38
Total	1,771,631	11.89	19.81	49,075	36.10		19.70	0.60	
South									
Alabama	10,662	0.07	1.68	4,150	2.57	35	1.21	0.06	32
Arkansas	743	0.00	0.97	2,414	0.31	49	0.66	0.01	49
District of Columbia	91,198	0.61	0.25	615	148.29	8	0.34	1.81	9
Florida	114,725	0.77	5.06	12,535	9.15	27	5.13	0.15	28
Georgia	15,061	0.10	2.63	6,524	2.31	36	2.29	0.04	36
Kentucky	144,568	0.97	1.51	3,742	38.63	13	1.08	0.90	11
Louisiana	140,976	0.95	1.82	4,510	31.26	18	1.24	0.76	14
Mississippi	3,976	0.03	1.08	2,680	1.48	38	0.62	0.04	37
North Carolina	4,642	0.03	2.66	6,602	0.70	47	2.20	0.01	45
Oklahoma	2,943	0.02	1.33	3,285	0.90	44	1.00	0.02	41
South Carolina	1,488,057	9.99	1.42	3,507	424.31	4	1.04	9.64	3
Tennessee	1,587,308	10.65	1.99	4,933	321.77	5	1.63	6.54	5
Texas	265,919	1.78	7.04	17,451	15.24	24	6.07	0.29	24
Virginia	226,544	1.52	2.45	6,068	37.33	15	2.56	0.59	16
West Virginia	26,419	0.18	0.76	1,871	14.12	25	0.49	0.36	23
Total	4,123,741	27.68	32.65	80,887	50.98		27.57	1.00	

Department of Energy Prime Contracts: Fiscal 1989 (continued)

State or Region	Dept. of Energy	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
West									
Alaska	416	0.00	0.23	565	0.74	46	0.26	0.01	48
Arizona	3,517	0.02	1.47	3,649	0.96	42	1.23	0.02	43
California	1,643,997	11.03	11.55	28,607	57.47	11	12.98	0.85	12
Colorado	669,584	4.49	1.37	3,393	197.34	7	1.27	3.53	6
Hawaii	5,099	0.03	0.45	1,121	4.55	29	0.44	0.08	31
Idaho	764,121	5.13	0.41	1,013	754.31	2	0.28	18.15	2
Kansas	2,869	0.02	1.00	2,485	1.15	40	0.94	0.02	40
Missouri	576,951	3.87	2.08	5,163	111.75	9	1.90	2.04	8
Montana	18,070	0.12	0.33	808	22.36	21	0.24	0.52	17
Nebraska	1,094	0.01	0.64	1,590	0.69	48	0.55	0.01	46
Nevada	649,893	4.36	0.42	1,049	619.54	3	0.47	9.30	4
New Mexico	2,340,059	15.71	0.64	1,595	1467.12	1	0.43	36.35	1
North Dakota	10,827	0.07	0.27	664	16.31	23	0.20	0.37	21
Oregon	2,887	0.02	1.11	2,750	1.05	41	0.99	0.02	42
South Dakota	3,199	0.02	0.29	708	4.52	30	0.20	0.11	29
Utah	6,781	0.05	0.71	1,750	3.87	31	0.46	0.10	30
Washington	928,530	6.23	1.86	4,612	201.33	6	1.90	3.28	7
Wyoming	19,273	0.13	0.20	503	38.32	14	0.16	0.81	13
Total	7,647,167	51.33	25.04	62,025	123.29		24.89	2.06	
Northeast	1,356,791	9.11	22.50	55,747	24.34		27.84	0.33	
Midwest	1,771,631	11.89	19.81	49,075	36.10		19.70	0.60	
Northeast and Midwest	3,128,422	21.00	42.31	104,822	29.85		47.54	0.44	
South	4,123,741	27.68	32.65	80,887	50.98		27.57	1.00	
West	7,647,167	51.33	25.04	62,025	123.29		24.89	2.06	
South and West	11,770,908	79.00	57.69	142,912	82.36		52.46	1.51	
U.S. Total	14,899,330	100.00	100.00	247,734	60.14		100.00	1.00	

NASA Prime Contracts: Fiscal 1989
(in thousands of dollars)

State or Region	NASA	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
New England									
Connecticut	79,979	0.82	1.31	3,257	24.56	13	2.11	0.39	15
Maine	257	0.00	0.49	1,203	0.21	44	0.42	0.01	45
Massachusetts	55,599	0.57	2.37	5,863	9.48	17	3.16	0.18	19
New Hampshire	5,420	0.06	0.45	1,116	4.86	22	0.54	0.10	25
Rhode Island	463	0.00	0.40	996	0.46	39	0.43	0.01	41
Vermont	481	0.00	0.22	557	0.86	37	0.20	0.02	37
Total	142,199	1.46	5.24	12,992	10.95		6.86	0.21	
Mid-Atlantic									
Delaware	1,420	0.01	0.27	658	2.16	31	0.32	0.05	31
Maryland	738,682	7.58	1.88	4,665	158.35	3	2.27	3.33	3
New Jersey	122,259	1.25	3.16	7,827	15.62	15	4.65	0.27	16
New York	46,443	0.48	7.17	17,761	2.61	30	8.90	0.05	30
Pennsylvania	186,994	1.92	4.78	11,844	15.79	14	4.83	0.40	13
Total	1,095,798	11.24	17.26	42,755	25.63		20.98	0.54	
Midwest									
Illinois	13,501	0.14	4.68	11,599	1.16	35	5.28	0.03	36
Indiana	15,169	0.16	2.24	5,542	2.74	29	1.97	0.08	28
Iowa	10,326	0.11	1.12	2,780	3.71	25	0.96	0.11	24
Michigan	11,774	0.12	3.74	9,266	1.27	32	3.80	0.03	33
Minnesota	5,097	0.05	1.73	4,298	1.19	33	1.75	0.03	35
Ohio	159,579	1.64	4.35	10,787	14.79	16	4.16	0.39	14
Wisconsin	41,309	0.42	1.94	4,803	8.60	19	1.78	0.24	18
Total	256,755	2.63	19.81	49,075	5.23		19.70	0.13	
South									
Alabama	690,077	7.08	1.68	4,150	166.28	2	1.21	5.86	2
Arkansas	45	0.00	0.97	2,414	0.02	50	0.66	0.00	50
District of Columbia	66,535	0.68	0.25	615	108.19	5	0.34	2.02	7
Florida	1,229,046	12.61	5.06	12,535	98.05	6	5.13	2.46	6
Georgia	18,015	0.18	2.63	6,524	2.76	28	2.29	0.08	26
Kentucky	1,226	0.01	1.51	3,742	0.33	42	1.08	0.01	40
Louisiana	305,930	3.14	1.82	4,510	67.83	7	1.24	2.52	5
Mississippi	83,233	0.85	1.08	2,680	31.06	11	0.62	1.37	9
North Carolina	4,534	0.05	2.66	6,602	0.69	38	2.20	0.02	38
Oklahoma	3,849	0.04	1.33	3,285	1.17	34	1.00	0.04	32
South Carolina	1,498	0.02	1.42	3,507	0.43	41	1.04	0.01	39
Tennessee	24,806	0.25	1.99	4,933	5.03	20	1.63	0.16	20
Texas	1,073,968	11.02	7.04	17,451	61.54	8	6.07	1.81	8
Virginia	332,949	3.42	2.45	6,068	54.87	9	2.56	1.33	10
West Virginia	149	0.00	0.76	1,871	0.08	47	0.49	0.00	47
Total	3,835,860	39.35	32.65	80,887	47.42		27.57	1.43	

NASA Prime Contracts: Fiscal 1989
(continued)

State or Region	NASA	Percent of U.S. Total	Percent of U.S. Total Population	Population (in 1,000s)	Total Per Capita Amount	Per Capita Ranking	Percent Tax Burden	Return on Dollar	Return on Dollar Ranking
West									
Alaska	1,870	0.02	0.23	565	3.31	26	0.26	0.07	29
Arizona	17,014	0.17	1.47	3,649	4.66	23	1.23	0.14	21
California	3,727,170	38.24	11.55	28,607	130.29	4	12.98	2.95	4
Colorado	125,006	1.28	1.37	3,393	36.84	10	1.27	1.01	12
Hawaii	3,391	0.03	0.45	1,121	3.02	27	0.44	0.08	27
Idaho	160	0.00	0.41	1,013	0.16	46	0.28	0.01	46
Kansas	23,278	0.24	1.00	2,485	9.37	18	0.94	0.25	17
Missouri	20,650	0.21	2.08	5,163	4.00	24	1.90	0.11	23
Montana	218	0.00	0.33	808	0.27	43	0.24	0.01	43
Nebraska	26	0.00	0.64	1,590	0.02	51	0.55	0.00	51
Nevada	460	0.00	0.42	1,049	0.44	40	0.47	0.01	42
New Mexico	44,837	0.46	0.64	1,595	28.11	12	0.43	1.06	11
North Dakota	30	0.00	0.27	664	0.05	49	0.20	0.00	49
Oregon	3,038	0.03	1.11	2,750	1.10	36	0.99	0.03	34
South Dakota	128	0.00	0.29	708	0.18	45	0.20	0.01	44
Utah	427,251	4.38	0.71	1,750	244.14	1	0.46	9.58	1
Washington	22,443	0.23	1.86	4,612	4.87	21	1.90	0.12	22
Wyoming	35	0.00	0.20	503	0.07	48	0.16	0.00	48
Total	4,417,005	45.31	25.04	62,025	71.21		24.89	1.82	
Northeast	1,237,997	12.70	22.50	55,747	22.21		27.84	0.46	
Midwest	256,755	2.63	19.81	49,075	5.23		19.70	0.13	
Northeast and Midwest	1,494,752	15.33	42.31	104,822	14.26		47.54	0.32	
South	3,835,860	39.35	32.65	80,887	47.42		27.57	1.43	
West	4,417,005	45.31	25.04	62,025	71.21		24.89	1.82	
South and West	8,252,865	84.67	57.69	142,912	57.75		52.46	1.61	
U.S. Total	9,747,617	100.00	100.00	247,734	39.35		100.00	1.00	

First page of SAMPLE LIST of prime contracts within a Congressional district.

PRIME CONTRACTS

AMOUNT $1,000	SUPER AGENCY NAME	CONTRACTOR NAME	PRODUCT/SERVICE
** Agency Name DOD			
* Contractor ANADITE INC			
342	DOD	ANADITE INC	GUNS OVER 150 MM THROUGH 200 MM
65	DOD	ANADITE INC	GUNS OVER 150 MM THROUGH 200 MM
51	DOD	ANADITE INC	IRON & STEEL PRIMARY & SEMIFINISHED
26	DOD	ANADITE INC	GUNS 75 MM THROUGH 125 MM
* Subsubtotal *			
484			
* Contractor BASZILE METAL SERVICE			
182	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
127	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
98	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
73	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
71	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
64	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
61	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
51	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
49	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
46	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
40	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
34	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
29	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
28	DOD	BASZILE METAL SERVICE	PLATE SHEET STRIP-NONFERROUS METAL
* Subsubtotal *			
953			
* Contractor BLAKO INC			
127	DOD	BLAKO INC	KITCHEN EQ & APPLIANCES
126	DOD	BLAKO INC	KITCHEN EQ & APPLIANCES
60	DOD	BLAKO INC	KITCHEN EQ & APPLIANCES
31	DOD	BLAKO INC	KITCHEN EQ & APPLIANCES
* Subsubtotal *			
344			
* Contractor DRI-SLIDE INC			
44	DOD	DRI-SLIDE INC	OIL & GREASE-CUT,LUBR & HYDRAULIC
* Subsubtotal *			
44			
* Contractor HANSEN CONTACT WHEEL CORP			
27	DOD	HANSEN CONTACT WHEEL CORP	PACKING & GASKET MATERIALS
* Subsubtotal *			
27			
* Contractor HANSEN LOUIS J ENTERPRISES INC			
50	DOD	HANSEN LOUIS J ENTERPRISES INC	MISC HARDWARE
* Subsubtotal *			
50			
* Contractor I I T RESEARCH INSTITUTE			
4463	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
4205	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
3732	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
3254	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
2775	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
2534	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
2360	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
2307	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
2178	DOD	I I T RESEARCH INSTITUTE	R&D-ELECTRONICS & COMM EQ-ENG DEV
2050	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1695	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1478	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1343	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1264	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1257	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
1256	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV
960	DOD	I I T RESEARCH INSTITUTE	R&D-OTHER R & D-OPSY DEV